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TRIBHUVAN UNIVERSITY FACULTY OF MANAGEMENT

Office of the Dean

Full Marks: 60 Time: 3 hrs

BIM / Eighth Semester / ITC 230: Economics of Information and Communication

Candidates are required to answer the questions in their own words as far as practicable.

Group "A"

1. Brief Answer Question:

 $110 \times 1 = 101$

Define non-neutral technological change.

What do you mean by market failure?

- iii. Why fixed cost associated with information product is called sunk cost?
- iv. What is arbitraging?
- v. List major assets of network market.
- vi. What is price discrimination?
- vii. What is promotional pricing?
- viii. What is disintermediation?
- x. What is explicit knowledge?

Group "B"

Short Answer Questions

 $[6 \times 5 = 30]$

- 2. What do you mean by information problem?
- 3. How cost of information distribution can be reduced? Explain.
- 4. How business firms can lock in their customers and why?
- 5. What is standard war? Explain how standard change the game in network market.
- 6. What are the possible actions that government may take against monopolistic act in an information market?
- What is digital economy? Explain any two technological shifts that raise the need of digital economy.

Group "C"

Long Answer Question

 $[2 \times 10 = 20]$

- Why different versions of an information product are created? How versioning of information results in greater market reach? Explain with example.
- Why positive feedback is called a potent force in network economy? Explain different strategies to ignite positive feedbacks for an information product along with their obstacles.
